

Buzzacott

Corporate Finance



Who it is for?

Any client looking to maximise the value of their business



How we can help

Our corporate finance team help our clients in the following ways:

Disposals

- They help business owners deal with approaches from prospective purchasers, they help them negotiate a better price and they help ensure that the transaction completes.
- They help business owners understand and maximise the value of their businesses, advising on practical improvements and strategies to enhance value, including the implementation of staff incentive schemes, the enhancement of financial information, the positioning of the business in its market and its attractiveness to potential purchasers.
- They auction businesses on behalf of shareholders to maximise shareholder value in the M&A market

Acquisitions

- They help organisations make acquisitions, identifying targets, providing commercial advice on value and financial due diligence support

Fundraising

- They help businesses raise funds, from early stage start-ups looking for alternative forms of finance, to mature businesses looking to raise funds from banks and private equity houses for development capital.

Partial disposals

- They help advise shareholders on partial exits selling either to management teams or third parties. They also assist shareholders looking to reduce their risk by converting some of their value in the business to cash in the most tax efficient manner

Management Buy outs

- They help management teams prepare business plans and forecasts, structure transactions and introduce them to finance to enable the management teams to acquire the business from exiting shareholders

The majority of businesses we work with generate or aspire to generate profits between £500,000 and £5,000,000 are owner managed and based in London and the South East. The team specialises in the transaction not the sector, however have particular strengths in Technology and Media, Telecoms and Recruitment.



For more information on our Corporate Finance service - Contact us

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