

Buzzacott

# High-Growth Tech

An introduction to Buzzacott

## Full life-stage support



## Corporate Finance support

### Fundraising

Specialising in Series A onwards we help businesses raise funds, from early stage start-ups looking for Venture Capital, to mature businesses looking to raise funds through banks or private equity houses for growth capital.

### Acquisitions

We help business looking to grow through acquisitions. We identify targets and provide commercial advice on value and due diligence services.

### Strategy

We help business owners understand and maximise the value of their businesses, advising on practical improvements and strategies to enhance value, including the implementation of staff incentives schemes, the enhancement of financial information.

### Exit

We work with business owners to help them exit their businesses. We are not a broker - each situation is different and we tailor our service to fit the client. We will support from identifying potential purchasers to negotiating the best terms for you.

## Business and finance support

1

### **Tech specialists**

In a sector that is growing fast and constantly evolving, we understand that you need our advice and service to be flexible, tailored and, above all, highly responsive to your needs.

2

### **Tax structuring, planning and compliance**

We can maximise shareholder value by supporting companies with commercially driven, comprehensive tax compliance and consultancy advice. R&D tax credits is one of the best schemes available to tech companies.

3

### **Business services**

Our portfolio of corporate services includes financial planning, and the outsourcing of resource-hungry administrative functions like management accounting, payroll and VAT.

4

### **International support**

We are part of one of the five largest associations of independent accounting firms in the world, PrimeGlobal. Our international partners offer a powerful range of services and industry expertise to meet your needs – around the globe, around the clock.

5

### **UK/US expat tax**

As one of the largest expat tax teams outside the big 4, with advisors who are dual qualified in UK and US, we draw on a wealth of knowledge of both current and previous tax regimes on both sides of the Atlantic.

6

### **Staff incentive schemes**

We can advise on and implement staff incentive schemes, such as EMI option schemes to help ensure that staff are motivated to grow the business by sharing in its success.

7

### **Audit and assurance**

We work closely with the business from the outset to define the objectives and give a realistic timetable. This results in a streamlined process for audit that only minimally disrupts the companies' daily business activities.

8

### **Introductions**

As a client of Buzzacott you will benefit from our hugely experienced network of business contacts that can support you with everything from legal advice to PR. We regularly run tech sector events, for example we sponsor Silicon Valley Comes 2 UK, aimed at tech scale-ups.

## Your team

We have experienced and specialist professionals who not only understand your sector, will learn your specific needs and tailor their skills to deliver the solution you need.



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## Big firm capability, small firm intimacy

**Buzzacott has in excess of 300 staff members with 34 partners leading our specialist teams, all working from one central London location creating a collaborative and responsive environment from which all our clients benefit.**

Doing things right from day one is critical to business success. Whether selecting the most appropriate tax structure, registering for VAT or setting up HR or accounting systems, Buzzacott can evaluate what is best and then oversee implementation.

### **Different specialists brought together for your benefit**

As our focus is on delivering a specialist service, our expertise is equal to that found in the large firms while our service approach remains client focused. Our clients commend our ability to deliver an exceptional service with rare empathy. We believe the size of our team and regular communication allows sufficient opportunity to specialise while maintaining the close personal attention that is vital for all clients to succeed.

### **Involvement in your relevant sectors**

As a result of our specialism and reputation of working with a range of business sectors, we understand both the technical and commercial challenges affecting our clients.

### **Regular communication**

We develop sound working relationships with clients, maintaining an on-going dialogue with them. As a single office firm, we pride ourselves in the ease of communication between all our staff from different disciplines, which enables straightforward discussion and quick resolution of issues for clients.

### **Timely information delivered to you**

We will regularly share latest industry updates with clients, helping them to understand the effects of external change on their organisations. Clients benefit from receiving these news bulletins and technical insights, as well invitations to events where they will be able to network with peers and get advice from our experts.

### **Regular seminars to keep you up-to-date**

We run an annual programme of seminars and workshops for owners, management and finance teams. This is a reflection of our commitment to supporting clients in an evolving financial environment and attendance at these seminars is free of charge.

### **Bespoke training and networking**

As well as open sessions and informal lunches for distinct groups of clients, we deliver training on a bespoke basis on request.